

**Exam Pass Rate at First Attempt by Course Provider from December 1st, 2016 to November 30th, 2017:**

| Competency                                   | Ethics Civil Code    |            | Ethics Common Law    |            | Life Insurance       |            | A&S                  |            | Seg. Funds           |            |
|--|----------------------|------------|----------------------|------------|----------------------|------------|----------------------|------------|----------------------|------------|
| Course Provider                              | Number of Candidates | Pass Rate  | Number of Candidates | Pass Rate  | Number of Candidates | Pass Rate  | Number of Candidates | Pass Rate  | Number of Candidates | Pass Rate  |
| <b>NATIONAL</b>                              | <b>2846</b>          | <b>83%</b> | <b>13959</b>         | <b>89%</b> | <b>14826</b>         | <b>80%</b> | <b>16403</b>         | <b>87%</b> | <b>14648</b>         | <b>78%</b> |
| Advocis-Foran                                | 44                   | 91%        | 598                  | 97%        | 621                  | 94%        | 641                  | 98%        | 610                  | 92%        |
| Business Career College                      | N/A                  | N/A        | 1116                 | 81%        | 1089                 | 72%        | 1131                 | 78%        | 1087                 | 67%        |
| Combined Insurance                           | 351                  | 91%        | 873                  | 88%        | 55                   | 91%        | 1215                 | 86%        | 55                   | 89%        |
| CSI  | 141                  | 94%        | 331                  | 99%        | 422                  | 98%        | 439                  | 98%        | 406                  | 98%        |
| Groupe Collégia (Beauce-Appalache)           | 34                   | 100%       | N/A                  | N/A        | 29                   | 90%        | 31                   | 94%        | N/A                  | N/A        |
| Groupe Formation Expert                      | 30                   | 93%        |                      |            | N/A                  | N/A        | N/A                  | N/A        | N/A                  | N/A        |
| IFSE   | 377                  | 88%        | 3085                 | 88%        | 3183                 | 83%        | 3358                 | 85%        | 3098                 | 80%        |
| Industrielle Alliance                        | 635                  | 87%        | N/A                  | N/A        | 655                  | 86%        | 637                  | 94%        | 644                  | 81%        |
| La Capitale Assureur                         | 55                   | 84%        | 82                   | 84%        | 46                   | 93%        | 135                  | 91%        | 44                   | 84%        |
| London Life                                  | 104                  | 88%        | 257                  | 98%        | 361                  | 91%        | 355                  | 95%        | 356                  | 90%        |
| Oliver Publishing                            | 249                  | 69%        | 4148                 | 89%        | 4247                 | 77%        | 4257                 | 88%        | 4218                 | 77%        |
| Primerica                                    | 545                  | 70%        | 2845                 | 87%        | 3347                 | 74%        | 3352                 | 84%        | 3346                 | 70%        |
| Real Estate and Mortgage Institute of Canada |                      |            | 84                   | 88%        | 84                   | 81%        | 83                   | 93%        | 78                   | 81%        |
| Seneca College                               | 56                   | 70%        | 156                  | 92%        | 88                   | 88%        | 158                  | 89%        | 80                   | 89%        |
| Sunlife                                      | 142                  | 87%        | 377                  | 94%        | 508                  | 88%        | 502                  | 95%        | 506                  | 84%        |

N/A : The results that relate to fewer than 30 candidates are not considered significant statistically and are omitted.